



Concierge Services: Turnaround Support

Stony Hill Advisors specializes in providing strategic guidance to financially distressed companies seeking to restructure their operations beyond conventional financial reorganizations. Our team of professionals offers a suite of solutions that are tailored to the unique needs and goals of each client, including debt-to-equity conversion, long-term trust indentures, and other debt resolution methods.

In addition to financial restructuring, we also offer counsel on crisis cash management, customer and vendor relations, and other survival strategies that enable companies to sustain operations during times of financial distress. We recognize Chapter 11 as a widely adopted restructuring process and offer in-depth guidance to clients navigating the legal framework to achieve a successful outcome.

Mistake #1 is assuming that there is ample time to address financial challenges. The reality is that time is of the essence, and it is critical to prioritize actions that increase cash flow and retain cash in the limited time available. To emerge stronger and more competitive, management must prepare a plan in advance of filing for Chapter 11 that focuses on preserving the viability of the core business.

Mistake #2 is assuming that legal counsel alone can provide a comprehensive solution. Success in Chapter 11 requires a collaborative effort involving legal counsel, financial advisors, and other relevant professionals. Effective strategies must address legal proceedings, day-to-day business operations, cash flow management, and raising new capital.

Our services are particularly valuable to companies facing the top 10 reasons for business failure, including excessive debt structure, poor management, inadequate sources of financing, and breakdowns in communication between debtor and creditor. Our professional team can help clients find cash in assets and overhead, prepare management for battle, improve the company's capital structure, and develop winning redirect and growth plans.

Ultimately, early recognition and diagnosis of financial distress can prevent bankruptcy and position the company for a successful turnaround. With comprehensive solutions that address the challenges presented by the restructuring process, Stony Hill Advisors can help preserve valuable assets and position the company for long-term success.

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